

# Sotera Health Reports Fourth-Quarter and Full-Year 2021 Results; Provides 2022 Outlook

- Q4 2021 net revenues increased 11% to \$241 million, compared to Q4 2020
- Q4 2021 net income of \$36 million or \$0.13 per diluted share, compared to a net loss of \$44 million or \$(0.17) per diluted share in Q4 2020
- Q4 2021 Adjusted EBITDA increased 10% to \$125 million, compared to Q4 2020
- Q4 2021 Adjusted EPS of \$0.23 improved by \$0.14 per diluted share, compared to Q4 2020
- Full-year 2021 net revenues increased 14% to \$931 million, compared to full-year 2020
- Full-year 2021 net income of \$117 million or \$0.41 per diluted share, compared to a net loss of \$39 million or \$(0.16) per diluted share for full-year 2020
- Full-year 2021 Adjusted EBITDA increased 15% to \$481 million, compared to full-year 2020
- December 31, 2021 total debt of \$1.8 billion, net debt of \$1.7 billion, and net leverage ratio further reduced to 3.5x
- Full-year 2022 outlook revenue and Adjusted EBITDA growth of 7% to 11%
- Increased investment in capacity expansions across all segments and technologies

**CLEVELAND, OH, March 1, 2022** – Sotera Health Company (Nasdaq: SHC), a leading global provider of mission-critical end-to-end sterilization solutions, lab testing and advisory services for the healthcare industry, today announced financial results for the fourth-quarter and full-year 2021.

Fourth-quarter 2021 net revenues increased 11.3% to \$241 million, compared with \$217 million in the fourth quarter a year ago. Net income attributable to Sotera Health ("net income") was \$36 million, or \$0.13 per diluted share, compared with a net loss of \$44 million, or \$(0.17) per diluted share in the fourth-quarter 2020. Adjusted EBITDA for the fourth-quarter 2021 increased by 10.3% to \$125 million over the prior-year quarter. Fourth-quarter 2021 adjusted earnings per diluted share ("Adjusted EPS") was \$0.23, an increase of \$0.14 per diluted share, compared to the fourth-quarter 2020. Please refer to the section "Non-GAAP Financial Measures" provided later in this release.

For full-year 2021, net revenues increased 13.9% to \$931 million, compared with \$818 million for full-year 2020. Full-year 2021 net income was \$117 million, or \$0.41 per diluted share, compared with a net loss of \$39 million, or \$(0.16) per diluted share, for full-year 2020. Full-year 2021 Adjusted EBITDA increased 14.6% to \$481 million, compared to full-year 2020. Adjusted EPS was \$0.88 in 2021, an increase of \$0.46 over 2020; this includes an interest expense reduction of approximately \$141 million for full-year 2021. Please refer to the section "Non-GAAP Financial Measures" provided later in this release.

"This past year has been an exceptional one for Sotera Health as we navigated a challenging macro environment," said Chairman and Chief Executive Officer, Michael B. Petras, Jr. "During 2021, we executed on a number of initiatives to position ourselves well for the future, which included organic investments in our facility network to better meet our customers' needs, two tuck-in acquisitions, the

creation of our Expert Advisory Services organization, the launch of a formal ESG initiative, and a significant reduction of our leverage to further strengthen our balance sheet."

Petras continued, "We are pleased to report another quarter of strong top-line, net income, and Adjusted EBITDA growth, which translated to double-digit revenue and Adjusted EBITDA growth for both the quarter and full-year. We have now delivered double-digit revenue and Adjusted EBITDA growth in all 5 periods that we have reported as a public company. I am extremely proud of the Sotera Health team and look forward to another strong year in 2022. Our excitement for 2022 is anchored by a significant escalation in our investment in capacity expansions, which demonstrates the strength we see in long-term customer demand for our services."

#### Fourth-Quarter and Full-Year 2021 Review by Business Segment

#### **Sterigenics**

For fourth-quarter 2021, net revenues from Sterigenics were \$150 million, an increase of 11.4% compared to the fourth quarter a year ago. Segment income was \$83 million, an increase of 12.5%.

For full-year 2021, Sterigenics net revenues were \$572 million, an increase of 14.6% compared to 2020. Segment income increased 16.4% to \$310 million.

Revenue and segment income growth for both the fourth-quarter and full-year 2021 were driven by organic volume growth and favorable pricing, while full-year results also benefited from the July 31, 2020 lotron acquisition.

#### **Nordion**

For fourth-quarter 2021, net revenues from Nordion were \$37 million, an increase of 27.8%, compared to the fourth quarter a year ago. Segment income increased 32.8% to \$21 million.

For full-year 2021, net revenues from Nordion were \$141 million, an increase of 22.5% compared to 2020. Segment income increased by 23.8% to \$83 million.

Revenue and segment income growth for both the fourth-quarter and full-year 2021 were primarily driven by volume growth, a favorable impact from pricing and changes in foreign exchange rates.

#### **Nelson Labs**

For fourth-quarter 2021, net revenues from Nelson Labs were \$54 million, an increase of 2.0% compared to the fourth quarter a year ago. Segment income declined 12.6% to \$20 million.

For full-year 2021, net revenues from Nelson Labs were \$219 million, an increase of 7.1% compared to 2020. Segment income increased 1.9% to \$88 million.

Revenue and segment income changes for both the fourth-quarter and full-year 2021 were driven by the acquisitions of BioScience Labs and Regulatory Compliance Associates ("RCA") and favorable pricing offset by a decline in demand for testing related to new personal protective equipment.

#### **Balance Sheet and Liquidity**

As of December 31, 2021, Sotera Health had \$1.8 billion in total debt, and \$107 million in cash and cash equivalents, compared to \$1.9 billion in total debt and \$102 million in cash and cash equivalents as of December 31, 2020. Material debt balances currently outstanding do not mature until 2026. Sotera Health's net leverage ratio as of December 31, 2021 was 3.5x, compared to 4.3x at December 31, 2020. Please refer to the section "Non-GAAP Financial Measures" provided later in this release.

#### **Full-Year 2022 Outlook**

Today, Sotera Health is providing its full-year 2022 outlook:

- Net revenues in the range of \$1,000 million to \$1,030 million, representing growth of approximately 7% to 11%, compared to the prior year,
- Adjusted EBITDA in the range of \$515 million to \$535 million, representing growth of approximately 7% to 11%, compared to the prior year,
- Tax rate applicable to Adjusted Net Income in the range of 29% to 30%,
- Adjusted EPS in the range of \$0.93 to \$0.99, representing growth of 6% to 13% versus the prior year,
- A fully diluted share count in the range of 280 million to 282 million shares on a weightedaverage basis,
- Capital expenditures in the range of \$140 million to \$170 million, and
- Net leverage reduction of approximately 1/2 of a turn.

The outlook provided above contains a number of assumptions, including, among others, the Company's current expectations regarding supply chain continuity, particularly for the supply of ethylene oxide ("EO") and cobalt-60 ("Co-60"), the impact of inflationary trends including the impact on the supply of labor, the impact of the COVID-19 pandemic including the rate of recoveries of elective procedures and new product development testing, and the expectation that exchange rates as of Q1 2022 remain constant for the remainder of 2022. Our outlook is based on current plans and expectations and is subject to a number of known and unknown risks and uncertainties, including those set forth below under "Forward-Looking Statements."

#### **Upcoming Investor Events**

- Barclays Global Healthcare Conference on March 15, 2022 at 9:00 a.m. Eastern
- KeyBanc Capital Markets' Life Sciences & MedTech Investor Forum on March 22, 2022 at 10:30
   a.m. Eastern

Updates can be found from time to time on recent developments in matters relevant to investors on the Investor Relations section of the Company's website at https://investors.soterahealth.com/special-notices. For developments related to Ethylene Oxide, updates can be found at https://investors.soterahealth.com/ethylene-oxide-eo-overview.

#### **Earnings Webcast**

Sotera Health management will host a conference call and webcast to discuss the Company's operating highlights and financial results at 9:00 a.m. Eastern today. To participate in the live call, please dial 1-833-303-1211 if dialing from within the United States and Canada or 1-918-922-6527 if dialing from other locations, using conference ID #6076057, at least 10 minutes prior to the scheduled start time. A live webcast of the conference call and accompanying materials also may be accessed via the Investor Relations section of the Company's website at <a href="https://investors.soterahealth.com/">https://investors.soterahealth.com/</a>. A replay of the webcast will be available beginning at 12:00pm Eastern on March 1, 2022 for a period of one year.

#### **Forward-Looking Statements**

Unless expressly indicated or the context requires otherwise, the terms "Sotera Health," "Company," "we," "us," and "our" in this document refer to Sotera Health Company, a Delaware corporation, and, where appropriate, its subsidiaries on a consolidated basis. This release contains forward-looking statements that reflect management's expectations about future events and the Company's operating plans and performance and speak only as of the date hereof. You can identify these forward-looking statements by the use of forward-looking words such as "will," "may," "plan," "estimate," "project," "believe," "anticipate," "expect," "intend," "should," "would," "could," "target," "goal," "continue to," "positioned to," "are confident" or the negative version of those words or other comparable words. Any forward-looking statements contained in this release are based upon our historical performance and on our current plans, estimates and expectations in light of information currently available to us. The inclusion of this forward-looking information should not be regarded as a representation by us that the future plans, estimates or expectations contemplated by us will be achieved. These forward-looking statements are subject to various risks, uncertainties and assumptions relating to our operations, financial results, financial condition, business, prospects, growth strategy and liquidity. These risks and uncertainties include, without limitation, any disruption in the availability or supply of EO or Co-60, including geopolitical risks related to the supply of Co-60 from Russia; changes in industry trends, environmental, health and safety regulations or preferences; the impact of current and future legal proceedings and liability claims, including litigation related to purported exposure to emissions of EO from our facilities in Illinois, Georgia and New Mexico and the possibility that other claims will be made in the future relating to these or other facilities; our ability to increase capacity at existing facilities, renew leases for our leased facilities and build new facilities in a timely and cost-effective manner; competition for qualified employees in the industries in which we operate; the risks of doing business internationally; and any inability to pursue strategic transactions or find suitable acquisition targets. For additional discussion of these risks and uncertainties, please refer to Company's filings with the SEC, such as its annual and quarterly reports. We do not undertake any obligation to publicly update or revise these forward-looking statements, except as otherwise required by law.

#### **Non-GAAP Financial Measures**

The Company does not provide a reconciliation of the forward-looking Adjusted EBITDA, Adjusted Net Income, Adjusted EPS, and Net Leverage Ratio outlook to the most directly comparable GAAP measure, as this cannot be done without unreasonable effort due to the variability and low visibility with respect to certain items, including, among others, uncertainties caused by the global COVID-19 pandemic, changes to the regulatory landscape, restructuring items and certain fair value measurements, all of which are potential adjustments for future earnings. The variability of these items could have a potentially unpredictable, and a potentially significant, impact on our future GAAP results.

To supplement our consolidated financial statements presented in accordance with GAAP, we consider Adjusted EBITDA, Adjusted Net Income, Adjusted EPS, Net Debt and Net Leverage Ratio, financial measures that are not based on any standardized methodology prescribed by GAAP.

We define Adjusted Net Income as net income (loss) before amortization and certain other adjustments that we do not consider in our evaluation of our ongoing operating performance from period to period.

We define Adjusted EBITDA as Adjusted Net Income before interest expense, depreciation (including depreciation of Co-60 used in our operations) and income tax provision applicable to Adjusted Net Income. Adjusted EBITDA Margin is equal to Adjusted EBITDA divided by net revenues.

We define Adjusted EPS as Adjusted Net Income divided by the weighted average number of diluted shares outstanding.

Our Net Debt is equal to our total debt, plus unamortized debt issuance costs and debt discounts, less cash and cash equivalents.

Our Net Leverage Ratio is equal to Net Debt divided by Adjusted EBITDA.

We use these non-GAAP financial measures as the principal measures of our operating performance. Management believes these are useful because they allow management to more effectively evaluate our operating performance and compare the results of our operations from period to period without the impact of certain non-cash items and non-routine items that we do not expect to continue at the same level in the future and other items that are not core to our operations. We believe that these measures are useful to our investors because they provide a more complete understanding of the factors and trends affecting our business than could be obtained absent this disclosure. In addition, we believe these measures will assist investors in making comparisons to our historical operating results and analyzing the underlying performance of our operations for the periods presented. Our management also uses these measurements in their financial analysis and operational decision-making and Adjusted EBITDA serves as the metric for attainment of our primary annual incentive program. These measures may be calculated differently from, and therefore may not be comparable to, a similarly titled measure used by other companies.

#### **About Sotera Health**

Sotera Health Company is a leading global provider of mission-critical end-to-end sterilization solutions and lab testing and advisory services for the healthcare industry. Sotera Health goes to market through three businesses – Sterigenics®, Nordion® and Nelson Labs®. Sotera Health is committed to its mission, Safeguarding Global Health®.

#### **INVESTOR RELATIONS CONTACTS**

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Source: Sotera Health Company

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## Sotera Health Company Consolidated Statements of Operations

(in thousands, except per share amounts)
(unaudited)

	Three Months Ended December 31,			Year Ended Decembe			ember 31,	
	2021		2020		2021		2020	
Revenues:								
Service	\$	207,594	\$	189,495	\$	805,501	\$	713,520
Product		33,655		27,350		125,977		104,638
Total net revenues		241,249		216,845		931,478		818,158
Cost of revenues:								
Service		92,429		85,973		357,205		333,359
Product		14,867		10,295		55,601		41,227
Total cost of revenues		107,296		96,268		412,806		374,586
Gross profit		133,953		120,577		518,672		443,572
Operating expenses:								
Selling, general and administrative expenses		51,827		53,156		198,158		178,525
Amortization of intangible assets		15,700		15,040		63,781		59,029
Total operating expenses		67,527		68,196		261,939		237,554
Operating income		66,426		52,381		256,733		206,018
Interest expense, net		15,607		48,117		74,192		215,259
Loss on extinguishment of debt		4		44,262		20,681		44,262
Foreign exchange (gain) loss		(65)		140		1,345		(5,230)
Other income, net		(7,854)		(5,060)		(15,201)		(9,413)
Income (loss) before income taxes		58,734		(35,078)		175,716		(38,860)
Provision (benefit) for income taxes		22,737		8,308		58,595		(1,369)
Net income (loss)		35,997		(43,386)		117,121		(37,491)
Less: Net income attributable to noncontrolling interests		_		294		239		1,126
Net income (loss) attributable to Sotera Health Company	\$	35,997	\$	(43,680)	\$	116,882	\$	(38,617)
Earnings (loss) per share:								
Basic	\$	0.13	\$	(0.17)	\$	0.41	\$	(0.16)
Diluted		0.13		(0.17)		0.41		(0.16)
Weighted average number of shares outstanding:								
Basic		279,616		253,470		279,228		237,696
Diluted		279,774		253,470		279,382		237,696

## Sotera Health Company Segment Data

(in thousands) (unaudited)

		Three Months Ended							
		December 31,			Year Ended December 31,				
		2021		2020		2021		2020	
Segment revenues:	_								
Sterigenics	\$	150,182	\$	134,819	\$	571,829	\$	498,773	
Nordion		36,696		28,711		140,507		114,745	
Nelson Labs		54,371		53,315		219,142		204,640	
Total net revenues	\$	241,249	\$	216,845	\$	931,478	\$	818,158	
Segment income:									
Sterigenics	\$	83,096	\$	73,836	\$	310,470	\$	266,639	
Nordion		21,388		16,111		82,673		66,803	
Nelson Labs		20,191		23,115		88,086		86,417	
Total segment income		124,675		113,062		481,229		419,859	
Less adjustments:									
Interest expense, net		15,607		48,117		74,192		215,259	
Depreciation and amortization <sup>(a)</sup>		38,146		36,406		150,902		143,564	
Share-based compensation <sup>(b)</sup>		3,381		6,968		13,870		10,987	
Capital restructuring bonuses <sup>(c)</sup>		_		2,702		_		2,702	
Gain on foreign currency and embedded derivatives <sup>(d)</sup>		(943)		(3,663)		(58)		(8,454)	
Acquisition and divestiture related charges, net <sup>(e)</sup>		(4,015)		962		(6,018)		3,932	
Business optimization project expenses <sup>(f)</sup>		168		40		948		2,524	
Plant closure expenses <sup>(g)</sup>		763		261		2,327		2,649	
Loss on extinguishment of debt <sup>(h)</sup>		4		44,262		20,681		44,262	
Professional services relating to EO sterilization facilities <sup>(i)</sup>		12,164		11,301		45,656		36,671	
Accretion of asset retirement obligations <sup>(j)</sup>		501		470		2,252		1,946	
COVID-19 expenses <sup>(k)</sup>		165		314		761		2,677	
Consolidated income (loss) before income taxes	\$	58,734	\$	(35,078)	\$	175,716	\$	(38,860)	

- (a) Includes depreciation of Co-60 held at gamma irradiation sites.
- (b) Includes non-cash share-based compensation expense.
- (c) Represents cash bonuses for members of management primarily relating to our initial public offering ("IPO").
- (d) Represents the effects of (i) fluctuations in foreign currency exchange rates, and (ii) non-cash mark-to-fair value of embedded derivatives relating to certain customer and supply contracts at Nordion.
- (e) Represents (i) certain direct and incremental costs related to the acquisitions of RCA, the noncontrolling interests in our China subsidiaries, and BioScience Labs in 2021; Iotron in July 2020; Nelson Labs Fairfield in 2018 (including the first quarter 2021 gain on the mandatorily redeemable noncontrolling interest), and certain related integration efforts as a result of those acquisitions, (ii) the earnings impact of fair value adjustments (excluding those recognized within amortization expense) resulting from the businesses acquired, (iii) transition services income and non-cash deferred lease income associated with the terms of the divestiture of the Medical Isotopes business in 2018, (iv) a \$3.4 million gain recognized in the third quarter of 2021 related to the settlement of an insurance claim for Nordion, and (v) a \$5.1 million non-cash gain arising from the derecognition of an ARO liability no longer attributable to Nordion pursuant to the terms of the sale of the Medical Isotopes business in 2018.
- (f) Represents professional fees, contract termination and exit costs, severance and other payroll costs, and other costs associated with business optimization and cost savings projects relating to the integration of acquisitions, the Sotera Health rebranding, operating structure realignment and other process enhancement projects.
- (g) Represents professional fees, severance and other payroll costs, and other costs including ongoing lease and utility expenses associated with the closure of the Willowbrook, Illinois facility.
- (h) Represents expenses incurred in connection with the repricing of our Term Loan in January 2021, full redemption of the First Lien Notes in August 2021, and paydown of debt following the November 2020 IPO, including accelerated amortization of prior debt issuance and discount costs, premiums paid in connection with early extinguishment and debt issuance and discount costs incurred for the new debt.
- (i) Represents professional fees related to litigation associated with our EO sterilization facilities and other related professional fees.
- (j) Represents non-cash accretion of asset retirement obligations related to Co-60 and gamma processing facilities, which are based on estimated site remediation costs for any future decommissioning of these facilities (without regard for whether the decommissioning services would be performed by employees of Nordion, instead of by a third party) and are accreted over the life of the asset.
- (k) Represents non-recurring costs associated with the COVID-19 pandemic, including incremental costs to implement workplace health and safety measures. For the year ended December 31, 2020, costs also included donations to related charitable causes and special bonuses for front-line personnel working on-site during lockdown periods.

# Sotera Health Company Condensed Consolidated Balance Sheets

(in thousands) (unaudited)

	 As of December 31,					
	2021		2020			
Assets						
Current assets:						
Cash and cash equivalents	\$ 106,924	\$	102,454			
Accounts receivable, net	108,183		91,735			
Inventories, net	54,288		34,093			
Other current assets	76,566		86,733			
Total current assets	 345,961		315,015			
Property, plant, and equipment, net	650,797		609,814			
Operating lease assets	39,946		45,963			
Other intangible assets, net	598,844		643,366			
Goodwill	1,120,320		1,115,936			
Other assets	33,634		31,185			
Total assets	\$ 2,789,502	\$	2,761,279			
Liabilities and equity						
Total current liabilities	\$ 161,161	\$	140,598			
Long-term debt	1,743,534		1,824,789			
Other noncurrent liabilities	164,210		219,502			
Deferred income taxes	134,501		121,816			
Total liabilities	2,203,406		2,306,705			
Total equity	586,096		454,574			
Total liabilities and equity	\$ 2,789,502	\$	2,761,279			

## Sotera Health Company Condensed Consolidated Statements of Cash Flows

(in thousands) (unaudited)

	Year Ended December 3		ember 31,	
		2021		2020
Operating activities:		,		
Net income (loss)	\$	117,121	\$	(37,491)
Non-cash items		177,015		169,869
Changes in operating assets and liabilities		(12,591)		(11,793)
Net cash provided by operating activities		281,545		120,585
Investing activities:				
Purchases of property, plant and equipment		(102,162)		(53,507)
Purchase of Iotron Industries Canada, Inc., net of cash acquired		_		(105,187)
Purchase of BioScience Laboratories, LLC, net of cash acquired		(13,530)		_
Purchase of mandatorily redeemable noncontrolling interest in Nelson Laboratories Fairfield, Inc.		(12,425)		_
Purchase of Regulatory Compliance Associates Inc., net of cash acquired		(31,015)		_
Other investing activities		(701)		_
Net cash used in investing activities		(159,833)		(158,694)
Financing activities:				
Proceeds from revolving credit facility and long-term borrowings		_		150,000
Proceeds from issuance of common stock, net of underwriting discounts and issuance costs		_		1,155,961
Repurchase of common shares		_		(34,000)
Purchase of noncontrolling interests in China subsidiaries		(8,418)		_
Payments of debt issuance costs and prepayment premium		(6,792)		(19,746)
Payments on revolving credit facility and long-term borrowings		(100,000)		(1,177,325)
Shares withheld for employee taxes on equity awards		(1,434)		
Other financing activities		(642)		(1,458)
Net cash (used in) provided by financing activities		(117,286)		73,432
Effect of exchange rate changes on cash and cash equivalents		44		4,106
Net increase in cash and cash equivalents, including restricted cash		4,470		39,429
Cash and cash equivalents, including restricted cash, at beginning of period		102,454		63,025
Cash and cash equivalents, including restricted cash, at end of period	\$	106,924	\$	102,454
Supplemental disclosures of cash flow information:				
Cash paid during the period for interest	\$	58,772	\$	211,276
Cash paid during the period for income taxes, net of tax refunds received		52,007		23,988
Equipment purchases included in accounts payable		14,524		14,288

## **Sotera Health Company Non-GAAP Financial Measures**

(in thousands, except per share amounts)
(unaudited)

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		Three Months Ended December 31,		Year Ended D			December 31,	
		2021		2020		2021		2020
Net income (loss)	\$	35,997	\$	(43,386)	\$	117,121	\$	(37,491)
Amortization of intangible assets		21,443		20,431		86,742		80,255
Share-based compensation <sup>(a)</sup>		3,381		6,968		13,870		10,987
Capital restructuring bonuses <sup>(b)</sup>		_		2,702		_		2,702
Gain on foreign currency and embedded derivatives <sup>(c)</sup>		(943)		(3,663)		(58)		(8,454)
Acquisition and divestiture related charges, net <sup>(d)</sup>		(4,015)		962		(6,018)		3,932
Business optimization project expenses <sup>(e)</sup>		168		40		948		2,524
Plant closure expenses <sup>(f)</sup>		763		261		2,327		2,649
Loss on extinguishment of debt <sup>(g)</sup>		4		44,262		20,681		44,262
Professional services relating to EO sterilization facilities <sup>(h)</sup>		12,164		11,301		45,656		36,671
Accretion of asset retirement obligations(i)		501		470		2,252		1,946
COVID-19 expenses <sup>(j)</sup>		165		314		761		2,677
Income tax benefit associated with pre-tax adjustments <sup>(k)</sup>		(5,728)		(18,682)		(38,500)		(43,536)
Adjusted Net Income		63,900		21,980		245,782		99,124
Interest expense, net		15,607		48,117		74,192		215,259
Depreciation <sup>(l)</sup>		16,703		15,975		64,160		63,309
Income tax provision applicable to Adjusted Net Income <sup>(m)</sup>		28,465		26,990		97,095		42,167
Adjusted EBITDA <sup>(n)</sup>	\$	124,675	\$	113,062	\$	481,229	\$	419,859
N / D	Ф	241.240	ф	216.045	Φ	021 450	Ф	010 150
Net Revenues	\$	241,249	\$	216,845	\$	931,478	\$	818,158
Adjusted EBITDA Margin		51.7 %		52.1 %		51.7 %		51.3 %
Weighted average number of shares outstanding		250 (1)		0.50 4.50		250 220		227 (0)
Basic		279,616		253,470		279,228		237,696
Diluted		279,774		253,470		279,382		237,696
Earnings (loss) per share	<b>.</b>	0.12	Φ.	(0.45)	Φ.	0.44	Φ.	(0.4.5)
Basic	\$	0.13	\$	(0.17)	\$	0.41	\$	(0.16)
Diluted		0.13		(0.17)		0.41		(0.16)
Adjusted earnings per share		0.00				0.00		0.4-
Basic	\$	0.23	\$	0.09	\$	0.88	\$	0.42
Diluted		0.23		0.09		0.88		0.42

- (a) Includes non-cash share-based compensation expense.
- (b) Represents cash bonuses for members of management primarily relating to the IPO.
- (c) Represents the effects of (i) fluctuations in foreign currency exchange rates, and (ii) non-cash mark-to-fair value of embedded derivatives relating to certain customer and supply contracts at Nordion.
- (d) Represents (i) certain direct and incremental costs related to the acquisitions of RCA, the noncontrolling interests in our China subsidiaries, and BioScience Labs in 2021; Iotron in July 2020; Nelson Labs Fairfield in 2018 (including the first quarter 2021 gain on the mandatorily redeemable noncontrolling interest), and certain related integration efforts as a result of those acquisitions, (ii) the earnings impact of fair value adjustments (excluding those recognized within amortization expense) resulting from the businesses acquired, (iii) transition services income and non-cash deferred lease income associated with the terms of the divestiture of the Medical Isotopes business in 2018, (iv) a \$3.4 million gain recognized in the third quarter of 2021 related to the settlement of an insurance claim for Nordion, and (v) a \$5.1 million non-cash gain arising from the derecognition of an ARO liability no longer attributable to Nordion pursuant to the terms of the sale of the Medical Isotopes business in 2018.
- (e) Represents professional fees, contract termination and exit costs, severance and other payroll costs, and other costs associated with business optimization and cost savings projects relating to the integration of acquisitions, the Sotera Health rebranding, operating structure realignment and other process enhancement projects.
- (f) Represents professional fees, severance and other payroll costs, and other costs including ongoing lease and utility expenses associated with the closure of the Willowbrook, Illinois facility.
- (g) Represents expenses incurred in connection with the repricing of our Term Loan in January 2021, full redemption of the First Lien Notes in August 2021, and paydown of debt following the November 2020 IPO, including accelerated amortization of prior debt issuance and discount costs, premiums paid in connection with early extinguishment and debt issuance and discount costs incurred for the new debt.
- (h) Represents professional fees related to litigation associated with our EO sterilization facilities and other related professional fees.

- (i) Represents non-cash accretion of asset retirement obligations related to Co-60 and gamma processing facilities, which are based on estimated site remediation costs for any future decommissioning of these facilities (without regard for whether the decommissioning services would be performed by employees of Nordion, instead of by a third party) and are accreted over the life of the asset.
- (j) Represents non-recurring costs associated with the COVID-19 pandemic, including incremental costs to implement workplace health and safety measures. For the year ended December 31, 2020, costs also included donations to related charitable causes and special bonuses for front-line personnel working on-site during lockdown periods.
- (k) Represents the income tax impact of adjustments calculated based on the tax rate applicable to each item. We eliminate the effect of significant changes to income tax valuation allowances, tax rate changes as applied to tax assets and liabilities, and unusual items from our presentation of adjusted net income.
- (l) Includes depreciation of Co-60 held at gamma irradiation sites.
- (m) Represents the difference between income tax expense or benefit as determined under U.S. GAAP and the income tax benefit associated with pre-tax adjustments described in footnote (k).
- (n) \$22.0 million and \$20.6 million of the adjustments for the three months ended December 31, 2021 and 2020, respectively, and \$85.3 million and \$82.6 million of the adjustments for the year ended December 31, 2021 and 2020, respectively, are included in cost of revenues, primarily consisting of amortization of intangible assets, depreciation, and accretion of asset retirement obligations.

## **Sotera Health Company Non-GAAP Financial Measures**

(\$'s in thousands) (unaudited)

	Year Ended December 31,					
		2021		2020		
Long-term debt	\$	1,743,534	\$	1,824,789		
Current portion of finance leases		1,160		1,173		
Finance leases less current portion		40,877		34,939		
Total Debt	\$	1,785,571	\$	1,860,901		
Add: unamortized debt issuance costs and debt discounts		20,016		38,761		
Less: cash and cash equivalents		(106,924)		(102,454)		
Net Debt	\$	1,698,663	\$	1,797,208		
Adjusted EBITDA	\$	481,229	\$	419,859		
Net Leverage		3.5x		4.3x		