

Three Best-in-Class Businesses. One Mission: Safeguarding Global Health®

Our Commitment to Safeguarding Global Health®

Sotera Health Company (NASDAQ: SHC) is a leading global provider of mission-critical end-to-end sterilization solutions, lab testing and advisory services for the healthcare industry. The name Sotera Health was inspired by Soteria, the Greek goddess of safety, and reflects the Company's unwavering commitment to its mission, Safeguarding Global Health®. With a combined tenure across our businesses of nearly 200 years and our industry-recognized scientific and technological expertise, we help to ensure the safety of millions of patients and healthcare practitioners around the world every year.

Our Values



We are a global leader in our markets

- **Provide mission-critical services** to blue-chip customers
 - >70% of revenue¹ from customers with multiyear contracts
 - No customer accounts for more than 4% of total revenue¹
- **Vast network of 63 global facilities** to support customer requirements and growth
- In an increasingly regulated industry, we are a **global leader in technical and regulatory expertise**
- **Strong financial profile:**
 - Revenue growth every year since 2005 (including the financial crisis in 2008-09 and the pandemic in 2020-22)
 - Full-year Adjusted EBITDA margins² of >50%
- Our **track record, expertise and scale** provide competitive advantages and drive attractive returns
- Large and **growing total addressable market** of ~\$33 billion³
- **Well-positioned for growth** in global healthcare market, without payor reimbursement risk
- **Strong organic growth** coupled with highly disciplined acquisition strategy
- Established and **experienced management team** building on a strong platform

Our Three Businesses

Sterilization services



Comprehensive sterilization services

Provider of mission-critical and government-mandated sterilization services

of locations

48

of customers

2,000+

Leader in sterilization services



Gamma technologies

Global leader in supply of cobalt-60, the key input for gamma sterilization

of locations

2

of customers

~40

Lab services



Expert lab testing and advisory services

Provider of mission-critical medical device and pharmaceutical lab testing and advisory services

of locations

13

of customers

~3,000

Leader in lab testing & advisory services

Opportunity for further growth driven by favorable macro trends

- Favorable demographic trends for healthcare worldwide
- Growth in R&D spending and innovation across healthcare
- Continued shift to outsourced sterilization and lab services; increasing customer share of wallet
- Original equipment manufacturers (OEMs) shift to comprehensive service providers
- Global trade and increasingly complex supply chains and regulatory environment

Our global customers trust and value our expertise, creating deep relationships



Our integrated offering creates end-to-end solutions across the healthcare value chain



1. Based on YTD revenue as of December 31, 2023.
2. Adjusted EBITDA Margin is equal to Adjusted EBITDA divided by net revenues, and is based on figures for the year ended December 31, 2023.
3. Management Estimates, 2019.
4. Unique customer counts across three SHC segments as of December 31, 2023.