

Q2 2021 Results

August 12, 2021



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Forward Looking Statements and Non-GAAP Financial Measures

This presentation contains forward-looking statements that reflect management’s expectations about future events and the Company’s operating plans and performance and speak only as of the date hereof. You can identify these forward-looking statements by the use of forward-looking words such as “will,” “may,” “plan,” “estimate,” “project,” “believe,” “anticipate,” “expect,” “intend,” “should,” “would,” “could,” “target,” “goal,” “continue to,” “positioned to,” “are confident” or the negative version of those words or other comparable words. In addition, any statements that refer to expectations, projections or other characterizations of future events or circumstances, including our 2021 outlook, are forward-looking statements. Any forward-looking statements contained in this presentation are based upon our historical performance and on our current plans, estimates and expectations in light of information currently available to us. The inclusion of this forward-looking information should not be regarded as a representation by us that the future plans, estimates or expectations contemplated by us will be achieved. These forward-looking statements are subject to various risks, uncertainties and assumptions relating to our operations, financial results, financial condition, business, prospects, growth strategy and liquidity. These risks and uncertainties include, without limitation, any disruption in the availability or supply of ethylene oxide (“EO”) or cobalt-60 (“Co-60”); changes in industry trends, environmental, health and safety regulations or preferences; the impact of current and future legal proceedings and liability claims, including litigation related to purported exposure to emissions of EO from our facilities in Illinois, Georgia and New Mexico and the possibility that other claims will be made in the future relating to these or other facilities; our ability to increase capacity at existing facilities, renew leases for our facilities and build new facilities in a timely and cost-effective manner; the risks of doing business internationally; and any inability to pursue strategic transactions or find suitable acquisition targets. For additional discussion of these forward-looking statements, please refer to the Company’s filings with the SEC, such as its annual and quarterly reports. We do not undertake any obligation to publicly update or revise these forward-looking statements, except as otherwise required by law.

This presentation includes Adjusted EBITDA, Adjusted Net Income, Adjusted EPS, Net Debt and Net Leverage Ratio, which are unaudited financial measures not based on any standardized methodology prescribed by GAAP. Adjusted EBITDA, Adjusted Net Income, Adjusted EPS, Net Debt and Net Leverage Ratio may be calculated differently from, and therefore may not be comparable to, similarly titled measures used by other companies. Adjusted EBITDA, Adjusted Net Income, Adjusted EPS, Net Debt and Net Leverage Ratio should not be considered in isolation from, or as a substitute for, financial information prepared in accordance with GAAP. See the Appendix for a reconciliation of net income (loss), the most directly comparable financial measure calculated and presented in accordance with GAAP, to Adjusted Net Income and Adjusted EBITDA, a reconciliation of GAAP EPS, the most directly comparable financial measure calculated in accordance with GAAP, to Adjusted EPS, and a reconciliation of total debt, the most directly comparable financial measure calculated and presented in accordance with GAAP, to Total Net Debt and Net Leverage.

This presentation also contains estimates and other statistical data made by independent parties and by the Company relating to market size and growth and other data about the Company’s industry and estimated total addressable market. This data involves a number of assumptions and limitations, and you are cautioned not to give undue weight to such estimates. We have not independently verified this market data. While we are not aware of any misstatements regarding any industry or similar data presented herein, such data involve risks and uncertainties and are subject to change based on various factors, including those described under the headings of “Risk Factors” and “Cautionary Note Regarding Forward-Looking Statements” in the Company’s Form 10-K for the year ended December 31, 2020, and in the Company’s other SEC filings. In addition, projections, assumptions and estimates of the Company’s future performance and the future performance of the markets in which the Company operates are necessarily subject to a high degree of uncertainty and risk.

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Speakers



Michael B. Petras, Jr.
Chairman and Chief Executive Officer



Scott J. Leffler
Chief Financial Officer and Treasurer

How we do business

Our values



Safety

We are uncompromising in our commitment to health and well-being



Customer focus

We are driven to fulfill our customers' needs with the highest quality and care



People

We value our people who are part of a global team that is diverse, respectful, passionate and collaborative



Integrity

We are honest, reliable and accountable in everything we do



Excellence

We exceed the expectations of our stakeholders and continue to improve and innovate in everything we do

Differentiated, mission-critical services model



We are driven by our mission: Safeguarding Global Health®

Highlights

Outlook & Market Update

- Increasing revenue and earnings outlook for 2021
- Continued improvement in the demand for our products and services
- Ongoing pandemic impact on medical device supply chain

Financial Performance

- Revenue: Q2'21 increased ~18% to \$252M
- Adjusted EBITDA⁽¹⁾: Q2'21 increased ~18% to \$135M
- Adjusted EPS⁽¹⁾: Q2'21 increased \$0.12 to \$0.26

Capital

- Capital deployment priorities unchanged: organic growth investments, deleveraging and strategic M&A
- Net leverage⁽¹⁾ reduction improved to 3.8x
- Strong cash generation will enable full redemption of \$100M senior secured first lien notes in Q3'21

Strategic Initiatives

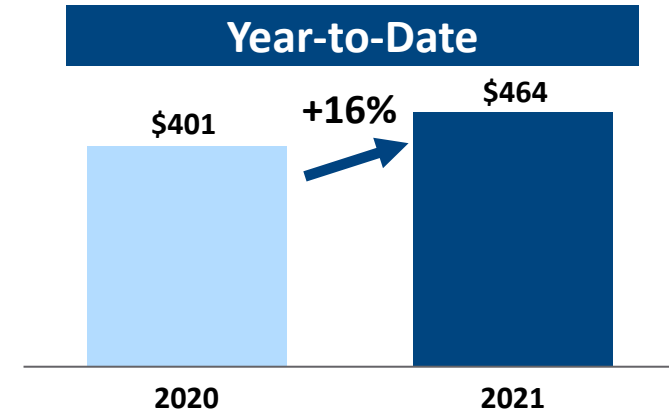
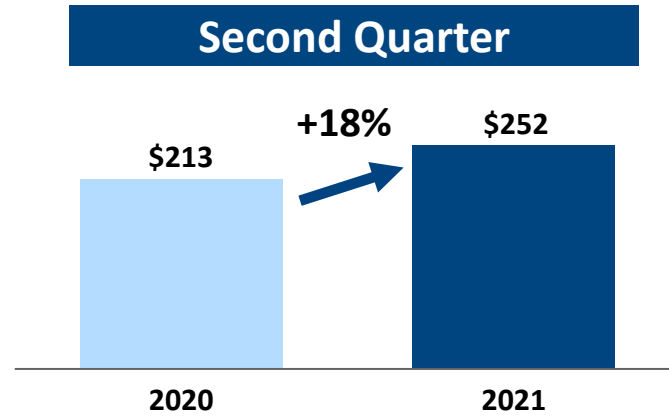
- Nelson Labs European microbiological center of excellence went live in Q2'21
- Sterigenics on track to complete 6 capacity expansions in 2021
- Continued commitment to special projects relating to EO facility enhancements and new Co-60 supply
- Advancing key ESG and Diversity, Equity and Inclusion initiatives

(1) For a reconciliation of GAAP to non-GAAP results, please refer to Non-GAAP Financial Measures provided in the Appendix.

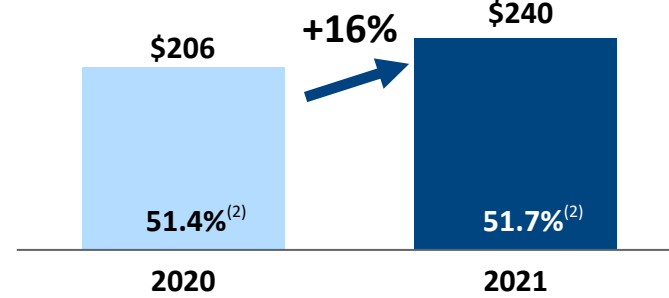
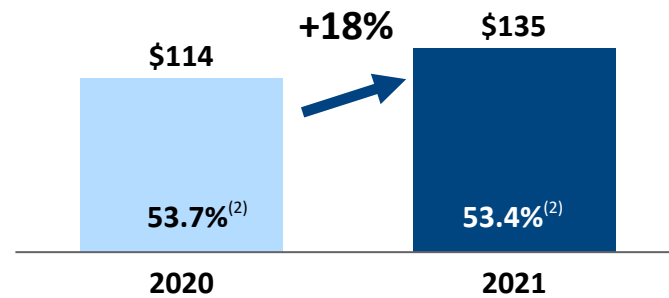
Q2 & YTD 2021 Financial Performance - Consolidated

In millions, except Adjusted EPS

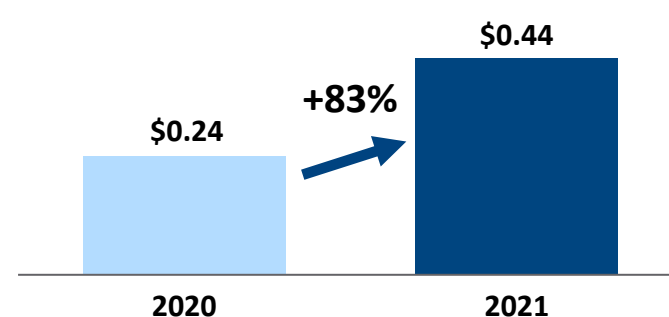
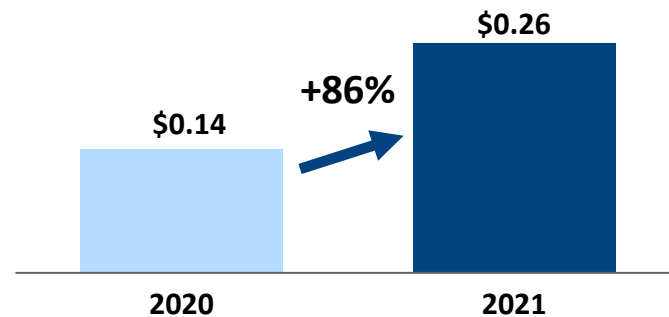
Revenue



Adjusted EBITDA⁽¹⁾



Adjusted EPS⁽¹⁾⁽³⁾



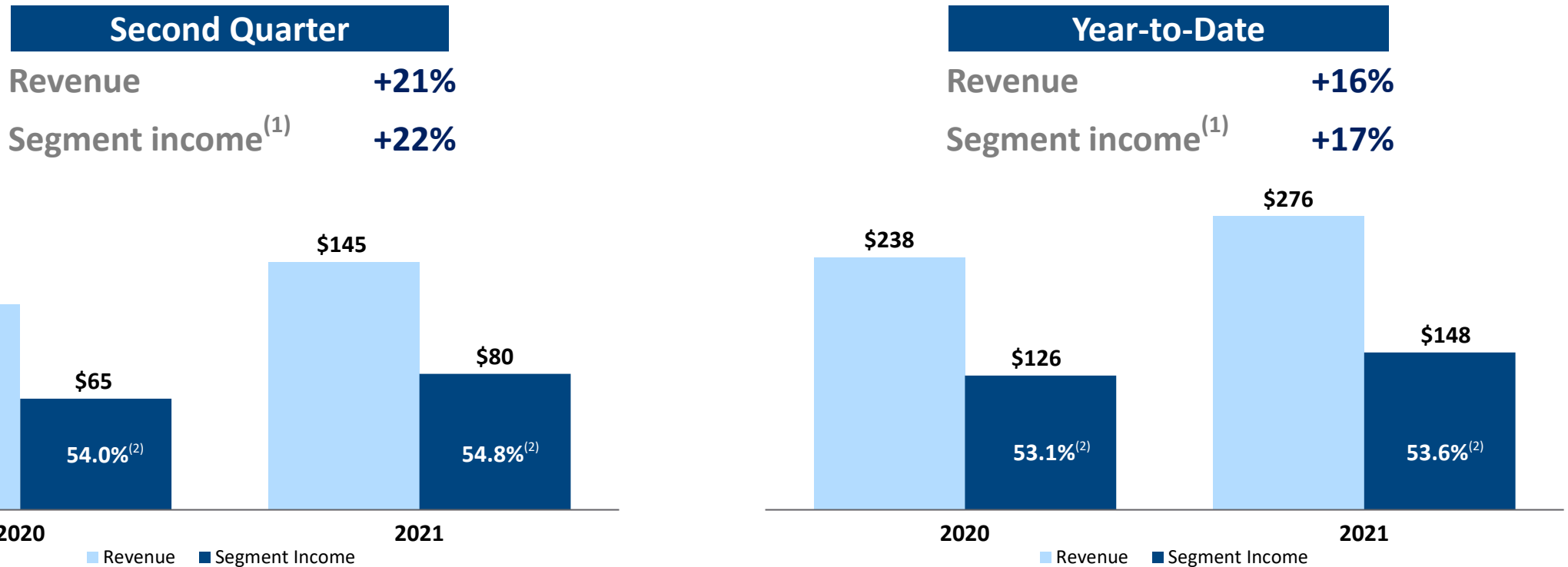
(1) We define Adjusted EBITDA as Adjusted Net Income before interest expense, depreciation (including depreciation of Co-60 used in our operations) and income tax provision applicable to Adjusted Net Income. Please refer to Non-GAAP Financial Measures provided in the Appendix.

(2) Adjusted EBITDA margin, which is equal to Adjusted EBITDA divided by net revenues. Please refer to Non-GAAP Financial Measures provided in the Appendix.

(3) Adjusted EPS is defined as Adjusted Net Income divided by the weighted average number of diluted shares outstanding. Please refer to Non-GAAP Financial Measures provided in the Appendix.

Q2 & YTD 2021 Financial Performance - Sterigenics

In millions



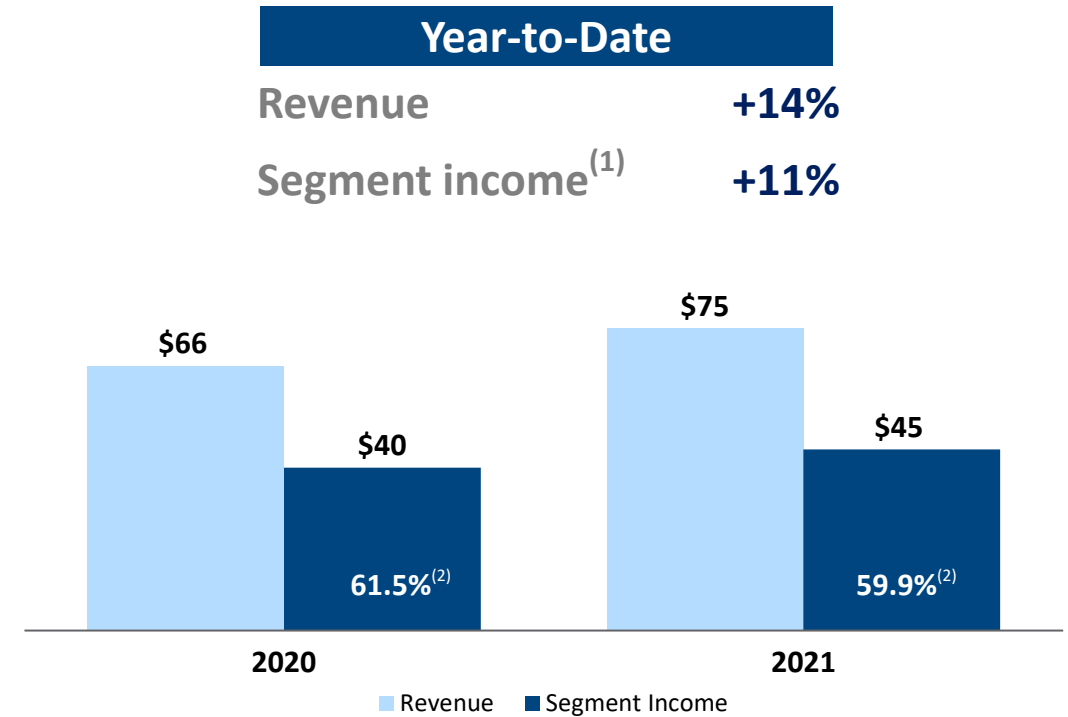
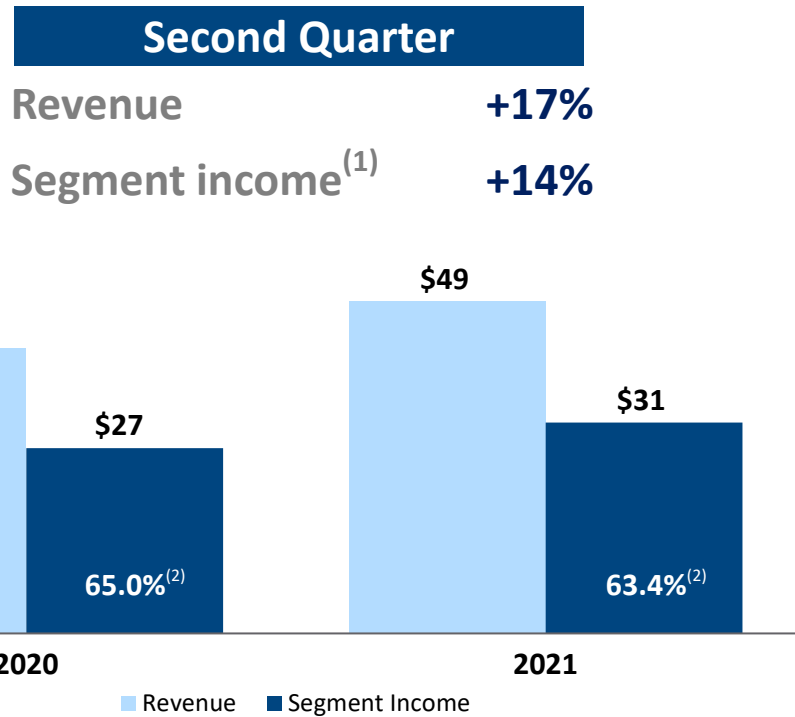
- Q2 2021 revenue and segment income growth driven by organic and inorganic volume growth, pricing and favorable FX impact
- Segment margin expansion for Q2 2021 driven by higher utilization levels and pricing
- Continued progress on capacity expansions and EO facility enhancements

(1) Segment income is defined to exclude, among other things, depreciation and amortization. Please refer to our consolidated financial statements for more information.

(2) Segment income margin

Q2 & YTD 2021 Financial Performance - Nordion

In millions



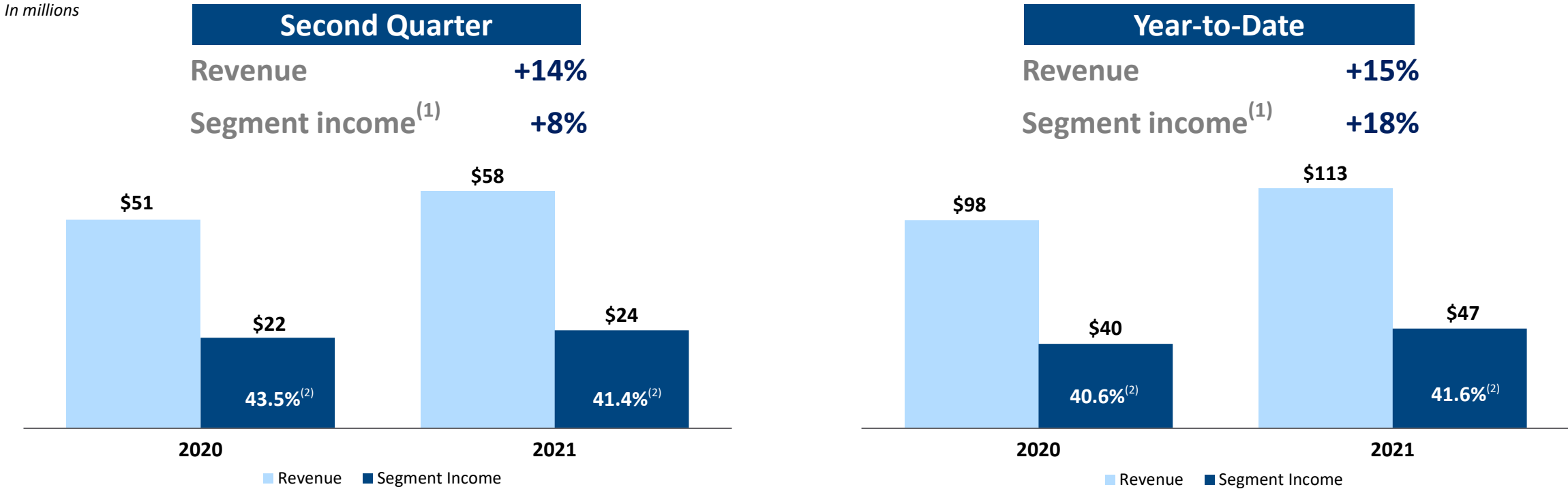
- Achieved record revenue in Q2 2021⁽³⁾; 17% growth versus a strong Q2 2020 comparable
- Q2 2021 revenue and segment income growth driven by favorable FX and pricing
- Segment margin compression for Q2 2021 driven by mix

(1) Segment income is defined to exclude, among other things, depreciation and amortization. Please refer to our consolidated financial statements for more information.

(2) Segment income margin

(3) Based on results following 2018 disposition of Medical Isotopes business

Q2 & YTD 2021 Financial Performance – Nelson Labs



- Q2 2021 revenue growth driven by inorganic growth, non-PPE related volume growth and favorable pricing partly offset by decline in demand for PPE-related testing
- Decline in Q2 2021 segment margins driven by mix of testing services
- Opened European microbiological center of excellence

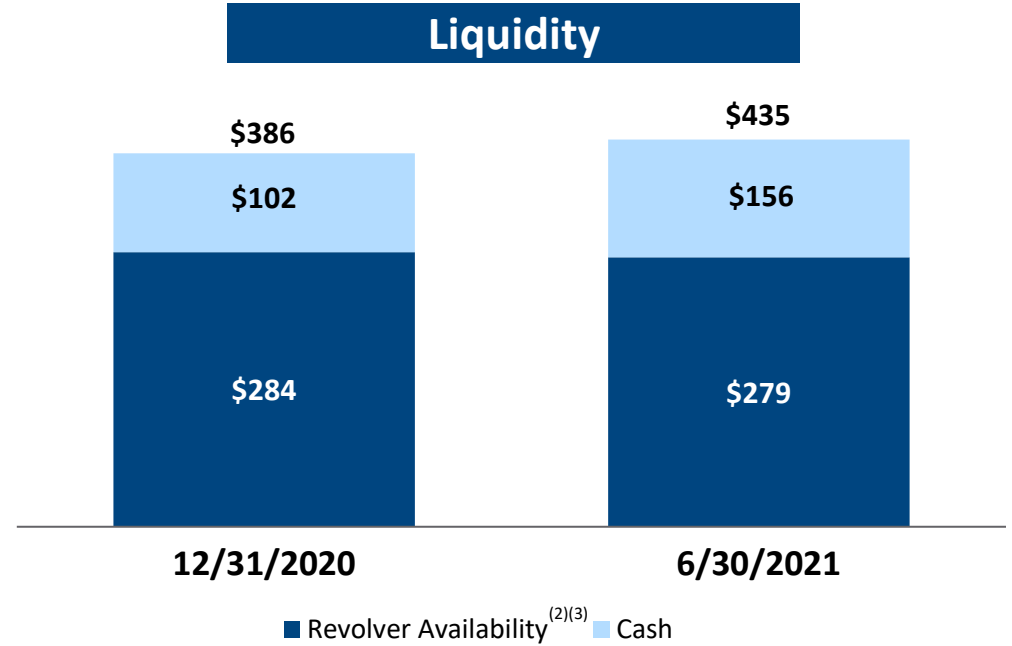
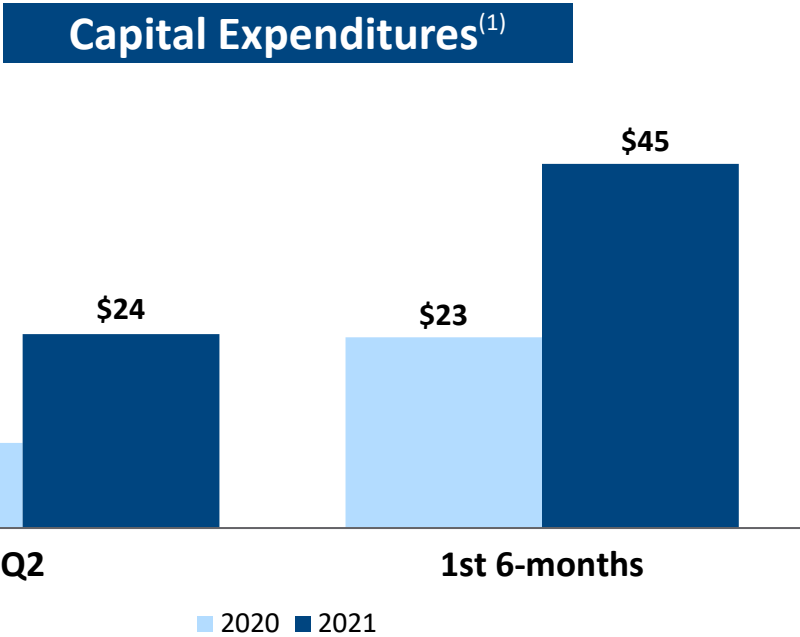
(1) Segment income is defined to exclude, among other things, depreciation and amortization. Please refer to our consolidated financial statements for more information.

(2) Segment income margin



Capital Expenditures and Liquidity

In millions



- Accelerating spend on growth initiatives
- Continued commitment to new Co-60 supply development and EO facility enhancements

- Strong cash generation contributing to increased liquidity position
- No outstanding borrowings on revolving credit facility

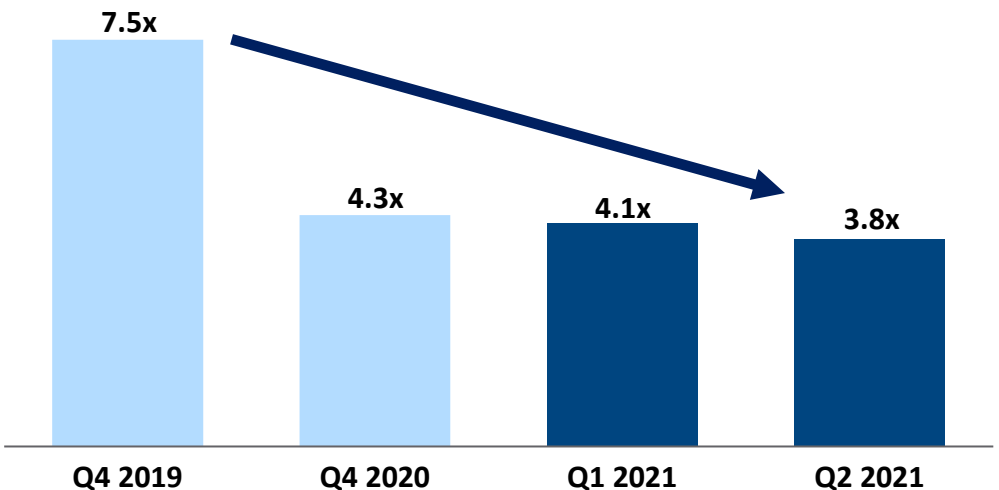
(1) Excludes any Capital Expenditures included in accounts payable or accruals at the end of the period.

(2) Revolving availability is calculated as maximum facility size less letters of credit.

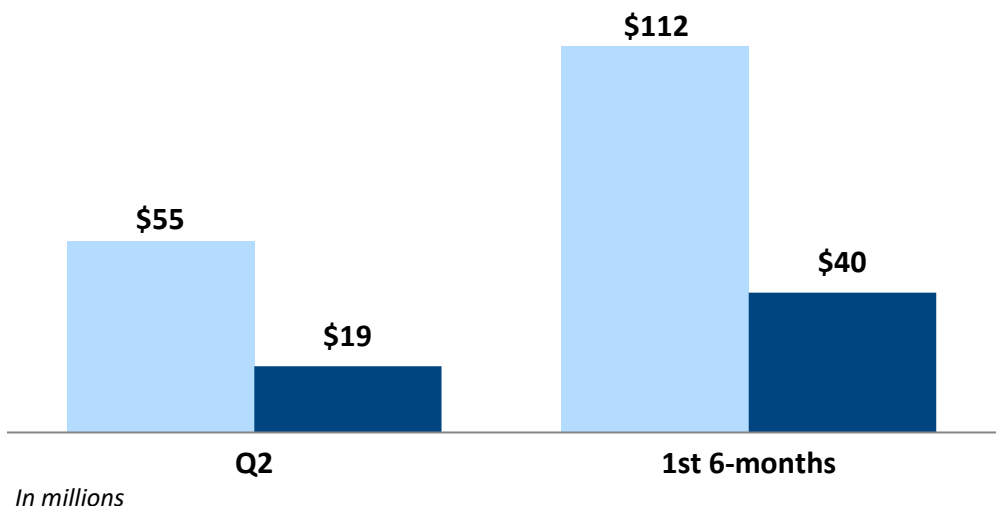
(3) Maximum facility size was \$347.5M as of 12/31/20 and 6/30/21.

Deleveraging and Interest Expense

Net Leverage Reduction⁽¹⁾



Interest Expense Reduction



- 49% net leverage reduction since Q4 2019
- Achieved top-end of long-term target net leverage range of 2.0x – 4.0x⁽²⁾
- Continuing focus on deleveraging

- \$72M of interest expense savings for 1H 2021
- 2H 2021 pay-off of \$100M Notes will drive annual interest expense savings of \$7M

(1) For a reconciliation of GAAP to non-GAAP results, please refer to Non-GAAP Financial Measures provided in the Appendix.

(2) Long-term target is forward-looking and reflects expectations as of August 12, 2021. Sotera Health assumes no obligation to update this statement. Results may be materially different and are affected by many factors detailed in Sotera Health's SEC filings, including Sotera Health's 2020 Form 10-K.



2021 Outlook

On the following slide, Sotera Health presents an overview of its full-year 2021 Outlook, including certain non-GAAP measures. As outlined in the Company's August 12, 2021 press release, Sotera Health does not provide a reconciliation of the forward-looking Adjusted EBITDA and Adjusted EPS outlook to the most directly comparable GAAP measure, as this cannot be done without unreasonable effort due to the variability and low visibility with respect to certain costs.



2021 Guidance⁽¹⁾

	Original Guidance as of March 9, 2021		Updated Guidance as of August 12, 2021	
	FY 2021	YoY%	FY 2021	YoY%
Revenue	\$890M to \$920M	+9% to +12%	\$920M to \$940M	+12% to +15%
Adj EBITDA	\$465M to \$485M	+11% to +16%	\$475M to \$490M	+13% to +17%
Tax Rate	~28%	~-6%	~28%	~-6%
Adj EPS	\$0.78 to \$0.86	+86% to +105%	\$0.87 to \$0.91	+107% to +117%
Weighted Avg. Diluted Shares	281M to 283M	+18% to +19%	279M to 281M	+17% to +18%
Capital Expenditures	\$100M - \$110M	+87% to +106%	\$100M - \$110M	+87% to +106%
Net Leverage	Approximately $\frac{3}{4}$ turn ⁽²⁾ of deleveraging		Approximately $\frac{3}{4}$ turn ⁽²⁾ of deleveraging	

(1) The guidance provided above contains a number of assumptions, including, among others, the Company's current expectations regarding the impact of the COVID-19 pandemic including the rate of recoveries of elective procedures and new product development testing and that exchange rates remain constant for the remainder of 2021. The information presented here is forward-looking and reflects expectations as of August 12, 2021. Sotera Health assumes no obligation to update this statement. Results may be materially different and are affected by many factors detailed in Sotera Health's SEC filings, including Sotera Health's 2020 Form 10-K.

(2) One turn is equivalent to trailing 12-months of Adjusted EBITDA.

2021 Qualitative Guidance⁽¹⁾

COVID-19

- Continued improvement in the demand for our services
- Ongoing pandemic impact on medical device supply chain

Quarterly Rhythm

- Sterigenics expecting solid year-over-year top-line growth and margins
- Nelson Labs to be impacted by pace of non-PPE testing recovery compared to PPE testing decline
- Nordion outperformance in 1H 2021 will partly result in Nordion delivering lower 2H 2021 revenues and margins

FX Impact

- Guidance based on rates in effect as of August 12, 2021

Capital Deployment

- Priorities remain organic growth investments, deleveraging and strategic M&A

(1) The guidance provided above contains a number of assumptions, including, among others, the Company's current expectations regarding the impact of the COVID-19 pandemic including the rate of recoveries of elective procedures and new product development testing and that exchange rates remain constant for the full-year 2021. The information presented here is forward-looking and reflects expectations as of August 12, 2021. Sotera Health assumes no obligation to update this statement. Results may be materially different and are affected by many factors detailed in Sotera Health's SEC filings, including Sotera Health's 2020 Form 10-K.

Appendix



Non-GAAP Financial Measures

<i>(unaudited)</i> <i>(\$'s in thousands, except per share amounts)</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2021	2020	2021	2020
Net income	\$ 42,615	\$ 7,252	\$ 53,680	\$ 5,266
Amortization of intangibles	21,778	19,711	44,060	39,624
Share-based compensation ^(a)	3,493	1,393	6,942	3,118
(Gain) loss on foreign currency and embedded derivatives ^(b)	(660)	(3,023)	(996)	1,244
Acquisition and divestiture related charges, net ^(c)	844	1,295	659	2,289
Business optimization project expenses ^(d)	275	750	536	1,799
Plant closure expenses ^(e)	756	451	1,298	1,222
Loss on extinguishment of debt ^(f)	—	—	14,312	—
Professional services relating to EO sterilization facilities ^(g)	10,644	9,494	24,043	13,640
Accretion of asset retirement obligation ^(h)	602	492	1,153	982
COVID-19 expenses ⁽ⁱ⁾	188	2,271	487	2,347
Income tax benefit associated with pre-tax adjustments ^(j)	(8,863)	(8,653)	(22,996)	(16,360)
Adjusted Net Income	71,672	31,433	123,178	55,171
Interest expense, net	19,163	55,250	40,445	111,812
Depreciation ^(k)	15,683	15,323	31,062	31,433
Income tax provision applicable to Adjusted Net Income ^(l)	28,045	12,423	45,195	7,896
Adjusted EBITDA^(m)	\$ 134,563	\$ 114,429	\$ 239,880	\$ 206,312
Net Revenues	\$ 251,917	\$ 213,085	\$ 464,065	\$ 401,285
Adjusted EBITDA Margin	53.4 %	53.7 %	51.7 %	51.4 %
Weighted average number of shares outstanding:				
Basic	279,078	232,400	278,953	232,400
Diluted	279,214	232,400	279,078	232,400
Earnings per share:				
Basic	\$ 0.15	\$ 0.03	\$ 0.19	\$ 0.02
Diluted	0.15	0.03	0.19	0.02
Adjusted earnings per share:				
Basic	\$ 0.26	\$ 0.14	\$ 0.44	\$ 0.24
Diluted	0.26	0.14	0.44	0.24

Non-GAAP Financial Measures

- (a) Represents non-cash share-based compensation expense.
- (b) Represents the effects of (i) fluctuations in foreign currency exchange rates, primarily related to remeasurement of intercompany loans denominated in currencies other than subsidiaries' functional currencies, and (ii) non-cash mark-to-fair value of embedded derivatives relating to certain customer and supply contracts at Nordion.
- (c) Represents (i) certain direct and incremental costs related to the acquisitions of the noncontrolling interests in our China subsidiaries and BioScience Laboratories in 2021, Iotron Industries in July 2020 and Nelson Labs Fairfield in 2018 (including the first quarter 2021 gain on the mandatorily redeemable noncontrolling interest), and certain related integration efforts as a result of those acquisitions, (ii) the earnings impact of fair value adjustments (excluding those recognized within amortization expense) resulting from the businesses acquired, and (iii) transition services income and non-cash deferred lease income associated with the terms of the divestiture of the Medical Isotopes business in 2018.
- (d) Represents professional fees, contract termination and exit costs, severance and other payroll costs, and other costs associated with business optimization and cost savings projects relating to the integration of recent acquisitions, the Sotera Health rebranding, operating structure realignment and other process enhancement projects.
- (e) Represents professional fees, severance and other payroll costs, and other costs including ongoing lease and utility expenses associated with the closure of the Willowbrook, Illinois facility.
- (f) Represents expenses incurred in connection with the repricing of our Term Loan in January 2021 including accelerated amortization of prior debt issuance and discount costs.
- (g) Represents professional fees related to litigation associated with our EO sterilization facilities and other related professional fees.
- (h) Represents non-cash accretion of asset retirement obligations related to Co-60 and gamma processing facilities, which are based on estimated site remediation costs for any future decommissioning of these facilities (without regard for whether the decommissioning services would be performed by employees of Nordion, instead of by a third party) and are accreted over the life of the asset.
- (i) Represents non-recurring costs associated with the COVID-19 pandemic, including incremental costs to implement workplace health and safety measures. For the three and six months ended June 30, 2020, costs also included donations to related charitable causes, and special bonuses for front-line personnel working on-site during lockdown periods.
- (j) Represents the tax benefit or provision associated with the reconciling items between net income (loss) and Adjusted Net Income. To determine the aggregate tax effect of the reconciling items, we utilized statutory income tax rates ranging from 0% to 35%, depending upon the applicable jurisdictions of each adjustment.
- (k) Includes depreciation of Co-60 held at gamma irradiation sites.
- (l) Represents the difference between income tax expense or benefit as determined under U.S. GAAP and the income tax benefit associated with pre-tax adjustments described in footnote (j).
- (m) \$21.8 million and \$19.7 million of the adjustments for the three months ended June 30, 2021 and 2020, respectively, and \$42.5 million and \$40.7 million of the adjustments for the six months ended June 30, 2021 and 2020, respectively, are included in cost of revenues, primarily consisting of amortization of intangibles, depreciation, and accretion of asset retirement obligations.

Non-GAAP Financial Measures

<i>(unaudited)</i> <i>(\$'s in thousands)</i>	As of December 31,		As of March 31,	As of June 30,
	2019	2020	2021	2021
Current portion of long-term debt	\$ 16,331	\$ -	\$ -	\$ -
Long-term debt less current portion	2,800,873	1,824,789	1,837,580	1,838,133
Current portion of finance leases	1,288	1,173	1,108	1,103
Finance leases less current portion	29,883	34,939	33,432	33,446
Total Debt	\$ 2,848,375	\$ 1,860,901	\$ 1,872,120	\$ 1,872,682
Add: unamortized debt issuance costs and debt discounts	73,677	38,761	26,579	25,417
Less: cash and cash equivalents	(63,025)	(102,454)	(108,016)	(156,224)
Total Net Debt	\$ 2,859,027	\$ 1,797,208	\$ 1,790,683	\$ 1,741,875
Adjusted EBITDA⁽¹⁾	\$ 379,932	\$ 419,859	\$ 433,294	\$ 453,431
Net Leverage	7.5x	4.3x	4.1x	3.8x

(1) For a reconciliation of GAAP to non-GAAP results, please refer to Non-GAAP Financial Measures provided on the following slide.

Non-GAAP Financial Measures

<i>(unaudited)</i> <i>(\$'s in thousands, except per share amounts)</i>	Twelve Months Ended December 31,		Twelve Months Ended March 31,	Twelve Months Ended June 30,
	2019	2020	2021	2021
Net income (loss)	\$ (20,425)	\$ (37,491)	\$ (24,440)	\$ 10,922
Amortization of intangibles	80,048	80,255	82,624	84,691
Impairment of long-lived assets and intangible assets ^(a)	5,792	—	—	—
Share-based compensation ^(b)	16,882	10,987	12,711	14,811
Capital restructuring bonuses ^(c)	2,040	2,702	2,702	2,702
(Gain) loss on foreign currency and embedded derivatives ^(d)	2,662	(8,454)	(13,057)	(10,632)
Acquisition and divestiture related charges, net ^(e)	(318)	3,932	2,753	2,240
Business optimization project expenses ^(f)	4,195	2,524	1,736	1,265
Plant closure expenses ^(g)	1,712	2,649	2,420	2,724
Loss on extinguishment of debt ^(h)	30,168	44,262	58,574	58,575
Professional services relating to EO sterilization facilities ⁽ⁱ⁾	11,216	36,671	45,924	47,076
Accretion of asset retirement obligation ^(j)	2,051	1,946	2,007	2,117
COVID-19 expenses ^(k)	—	2,677	2,900	815
Income tax benefit associated with pre-tax adjustments ^(l)	(35,637)	(43,536)	(49,962)	(50,172)
Adjusted Net Income	100,386	99,124	126,892	167,134
Interest expense, net	157,729	215,259	179,979	143,892
Depreciation ^(m)	66,671	63,309	62,578	62,938
Income tax provision applicable to Adjusted Net Income ⁽ⁿ⁾	55,146	42,167	63,845	79,467
Adjusted EBITDA^(o)	\$ 379,932	\$ 419,859	\$ 433,294	\$ 453,431

Non-GAAP Financial Measures

- (a) Represents impairment charges related to the decision to not reopen the Willowbrook, Illinois facility in September 2019.
- (b) Includes non-cash share-based compensation expense. 2019 also includes \$10.0 million of one-time cash share-based compensation expense related to the pre-IPO Class C Units, which vested in the third quarter of 2019.
- (c) Represents cash bonuses for members of management primarily relating to the November 2020 IPO and the December 2019 refinancing.
- (d) Represents the effects of (i) fluctuations in foreign currency exchange rates, primarily related to remeasurement of intercompany loans denominated in currencies other than subsidiaries' functional currencies, and (ii) non-cash mark-to-fair value of embedded derivatives relating to certain customer and supply contracts at Nordion.
- (e) Represents (i) certain direct and incremental costs related to the acquisitions of the noncontrolling interests in our China subsidiaries, BioScience Laboratories in 2021, Iotron Industries in July 2020 and Nelson Labs Fairfield in 2018 (including the first quarter 2021 gain on the mandatorily redeemable noncontrolling interest), and certain related integration efforts as a result of those acquisitions, (ii) the earnings impact of fair value adjustments (excluding those recognized within amortization expense) resulting from the businesses acquired, and (iii) transition services income and non-cash deferred lease income associated with the terms of the divestiture of the Medical Isotopes business in 2018.
- (f) Represents professional fees, contract termination and exit costs, severance and other payroll costs, and other costs associated with business optimization and cost savings projects relating to the integration of Nelson Labs, the Sotera Health rebranding, operating structure realignment and other process enhancement projects.
- (g) Represents professional fees, severance and other payroll costs, and other costs including ongoing lease and utility expenses associated with the closure of the Willowbrook, Illinois facility.
- (h) Represents expenses incurred in connection with the refinancing of our debt capital structure in December 2019, the January 2021 Term Loan repricing, and paydown of debt following the November 2020 IPO, including accelerated amortization of prior debt issuance and discount costs, and premiums paid in connection with early extinguishment.
- (i) Represents professional fees related to litigation associated with our EO sterilization facilities and other related professional fees.
- (j) Represents non-cash accretion of asset retirement obligations related to Co-60 and gamma processing facilities, which are based on estimated site remediation costs for any future decommissioning of these facilities (without regard for whether the decommissioning services would be performed by employees of Nordion, instead of by a third party) and are accreted over the life of the asset.
- (k) Represents non-recurring costs associated with the COVID-19 pandemic, including donations to related charitable causes, special bonuses for front-line personnel working on-site during lockdown periods and incremental costs to implement workplace health and safety measures.
- (l) Represents the tax benefit or provision associated with the reconciling items between net income (loss) and Adjusted Net Income. To determine the aggregate tax effect of the reconciling items, we utilized statutory income tax rates ranging from 0% to 35%, depending upon the applicable jurisdictions of each adjustment.
- (m) Includes depreciation of Co-60 held at gamma irradiation sites.
- (n) Represents the difference between income tax expense or benefit as determined under U.S. GAAP and the income tax benefit associated with pre-tax adjustments described in footnote (l).
- (o) \$86.7 million, \$82.6 million, \$82.3 million, and \$84.5 million of the adjustments for the twelve months ended December 31, 2019, December 31, 2020, March 31, 2021 and June 30, 2021, respectively, are included in cost of revenues, primarily consisting of amortization of intangibles, depreciation, and accretion of asset retirement obligations.